



Linden Associates, Inc.
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CHRISTOPHER W. KURZ

EXPERIENCE:

1992 to Present

Linden Associates, Inc.
President and Chief Executive Officer

CEO of a regional real estate development and services company engaged in the financing, acquisition, development and management of commercial property in the Baltimore/Washington area. The firm also consults for corporations on real estate matters.

1986 to 1992

McGill Development Company
Chairman and Chief Executive Officer

Co-founded, managed and grew McGill to the fourth largest commercial real estate development company in metropolitan Baltimore with a 700,000 SF portfolio. Properties included retail, office and industrial space. Started affiliated companies in construction and home building. The business was started in 1978 and incorporated in 1984. Full time involvement commenced in 1986. Responsibilities included company vision, direction, day-to-day management, new business and raising over \$100 million of capital.

1988 to 1992

Columbia Bancorp and The Columbia Bank
*Chairman of the Board of Directors and Co-Founder of a \$2.5 Billion,
Publicly Traded Bank Holding Company*

Conceived of the idea with two others, assembled twenty-five founders from fellow community business leaders, raised \$7.8 million in a private offering and opened a community bank and bank holding company in early 1989. Bank profitable in 1990. Took company public in 1991. First Chairman and Chairman of the Executive and Loan Committees. The bank is now owned by Fulton Financial Corporation.

1981 to 1986

Alex. Brown Real Estate Group, Inc.
Principal

Acquired investments nationally for Alex. Brown's pension fund clients. Structured syndications and brokered real estate equities and financings for Alex. Brown & Sons, Inc. Transactions included apartments, retail, historic rehabs, office buildings and parking garages. Marketed Alex. Brown's real estate separate account capabilities to the public and corporate pension fund market. Acquired the Virginia PERS account.

1978 to 1981

H.G. Smithy Co.
Vice President and Regional Manager

As the mortgage loan correspondent for The Travelers and other insurance companies, originated commercial real estate loans in the mid-Atlantic region. Opened the Baltimore office for Smithy and established the firm as one of the top three mortgage banking firms in town.

1975 to 1978

Maryland National Corporation

Vice President

Workout specialist on office buildings, apartments, land. Restructured loans and foreclosed on properties on the East Coast. Originated and placed construction and permanent loans. Managed several consumer banking and real estate functions. Started a second mortgage company and managed several consumer banking programs with a staff of 80.

1971 to 1975

The Rouse Company

Development Director

Developed regional malls including site selection, feasibility, economic analysis, department store negotiations, design, construction and leasing. Projects included malls in Toronto, Augusta, GA, Tampa and Tallahassee, FL and Springfield, MA.

EDUCATION:

1971

The Wharton School, University of Pennsylvania, Master in Business Administration

Dean's List.

1969

University of Pennsylvania, Bachelor of Arts

Majored in Political Science (Honors) with concentrations in Economics and Art History. Dean's List two years. Rowed on the nationally ranked lightweight crew four years.

PROFESSIONAL AND COMMUNITY ACTIVITIES:

Urban Land Institute: Trustee from 2008-2014, Member Audit Committee, Governor, Rose Center Advisory Board and Faculty, ULI Awards Jury 2010-2012, Baltimore District Council Chair 1999-2001, Chair of Local Arrangements Committee for 2003 Spring National ULI Convention in Baltimore, Vice-Chair of Product Council, National Program Committee, served on and chaired several Panel Advisory assignments. Member since 1978.

Associations/Foundations: Member of International Council of Shopping Centers, Past Member of N.A.I.O.P., Mortgage Bankers Association, Past Board Member of the Catherine McAuley Housing Foundation, Denver (affiliate of Sisters of Mercy)

Church of the Redeemer: Co-Chair, Rector Search Committee 2015, Treasurer 2003-2008, Vestry 1998-2000, Budget/Finance Committee Chair 1997-1999.

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United Way: Howard County Chair in 1989, Co-chair in 1988.